

# Introduction

ABROADERZ
Welcome aboard with abroaderz

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## **CEO Message**



#### Greetings!

I hope this message finds you well. I am delighted to introduce myself as the CEO of Abroaderz. We have built a reputation as a leading force in the world of employment solutions, dedicated to helping both job seekers and employers find their ideal matches.

At Abroaderz, we understand that finding the right talent or the perfect job can be a challenging journey. With our years of expertise and commitment to excellence, we are here to make that journey smoother and more rewarding for you.

**Our Commitment to Employers:** For employers seeking talent, we offer:

**Customized Staffing Solutions:** We tailor our services to your specific needs, ensuring that you find candidates who are the perfect fit for your organization.

**Streamlined Hiring Processes:** We save you time and effort by handling the recruitment process from start to finish, so you can focus on what you do best.

**Quality Assurance:** Our rigorous vetting process ensures that you only meet candidates who meet your criteria and share your values.

We believe in building lasting partnerships with both job seekers and employers, rooted in trust, transparency, and results. Your success is our success, and we are committed to helping you achieve your goals.

#### **Our Commitment to Job Seekers**

Personalized Career Guidance: Our team of experienced professionals is dedicated to understanding your goals and aspirations, helping you find opportunities that align with your ambitions.

**Access to Top Employers:** We have established relationships with a vast network of reputable employers, giving you access to a wide range of career opportunities.

**Resume and Interview Support:** We provide expert guidance on crafting impressive resumes and acing interviews, giving you a competitive edge in the job market.

We believe in building lasting partnerships with both job seekers and employers, rooted in trust, transparency, and results. Your success is our success, and we are committed to helping you achieve your goals.

Whether you are a job seeker looking for your dream job or an employer seeking top talent, we invite you to reach out to us today. Let's embark on this journey together and unlock new opportunities.

Thank you for considering Abroaderz as your trusted partner in employment solutions. We look forward to the opportunity to work with you.

Thank you.



### **About us**

- Abroaderz has always believed in creating a brand value by being truthful, upfront, and straight forward with our clients and consultants. This practice of transparency has brought exceptional results.
- Abroaderz specializes in providing recruitment services to Corporate Clients (ranging from MNCs and SMEs to Startups).
- Sub-specializes in Management Cadre recruitment with positions ranging from Jr. Management to Top Management i.e. Asst. Manager, DM, Manager, DGM, AGM, AVP, VP, President, CEO, Director, MD etc.
- Abroaderz has serviced a wide range of industries, including but not limited to Oil & Gas Engineering, Construction, Manufacturing, Real Estate, Architecture, Hospitality, Media, IT & ITES, Logistics & supply chain etc.
- Abroaderz has a wide network of sub-agents spread across India & strategically chosen international locations, and a, continuously and meticulously updated in-house Database that enables us to service requirements Pan India and abroad.
- Abroaderz lays strong emphasis on values and long- term association. The "Joy" of delivering excellent work is reflected in the physical environment we operate in.
- People at Abroaderz are innovative, smart, hardworking, dedicated and from culturally diverse backgrounds. Their talents and vast experiences enhance the quality of our environment and make "Abroaderz" a great place to work. The work environment is fast-paced and positive. Everyone works as a team. The attitude is aggressive, and excellence is a way of life.



### **Philosophy & Vision**



### **Our Philosophy**

- We follow stringent quality control procedures and perform regular quality checks with multiple levels of screening.
- We adhere to a professional ethical code based on honesty, integrity, transparency, and confidentiality.
- We give utmost priority to the specialized training and development of our staff to match the changing needs based on industry, thereby forging a culture of growth.

Our vision is to bridge the gap between talent and opportunity on a global scale and become a trusted brand to reckon with.

We are committed to helping companies thrive by sourcing and placing exceptional candidates while ensuring a seamless recruitment process.





### **Values & Approach**

Internal database of around 5 million candidates

**Skilled & trained** professional team

**Our Values** 

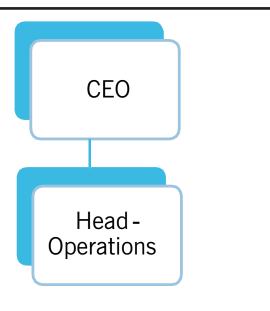
Well networked across India and MENA region

Research and **Development** 

## **ORG CHAT**



"A Key Account Manager shall be assigned as one point contact to every client to ensure an efficient and accurate coordination and flow of information."



Key Account **Key Account** Key Account **Key Account** Manager 1 Manager 3 Manager 4 Manager 2

> Internal Team of 12 Recruitment Executives with specialized Industrial experience, segregated into different sectors



### **Quality Control**

- Our screening processes have multiple layers of filtering.
- Our recruiters come with years of experience and are specially trained in the field to ensure they have a deep understanding of your businesses and requirements.
- Dedicated account manager for each client who is responsible for that client's portfolio and who performs regular quality checks to ensure a high standard of service.

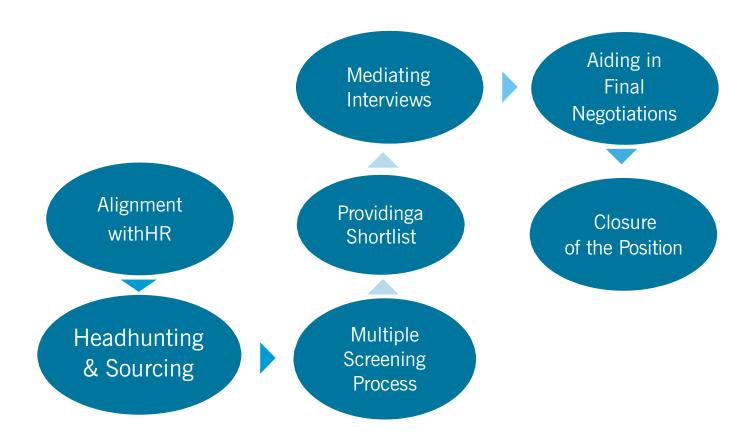


Shortlist provided to Client.

Each Candidate is double screened.

### **Work flow Process**





- Aligning with Corporate HR and Top management to understand and assess manpower requirements.
- Head-hunting potential candidates via our internal database, referencing and strategic sources (Job Portals) in the industry.
- Multiple Screening & Filtering of resumes and assessment of candidates through telephonic, online interview
- Providing shortlist of relevant candidates to the client.
- Mediating between client and candidates to ensure smooth interviews, prompt follows ups and feedback.
- Aiding in negotiations and facilitating closure of position



### **Expertise-Functional**

Cross-functionality, across all sectors from Junior Management to Top Management, we cater to -

> **Operations & Technical** Recruitments

Sales, Business **Development & Client** Relationship

Marketing, Advertising, **Events & PR** 

Sales, Business **Development & Client** Relationship

**Finance & Accounts** 

**Human Resources, Training** & Development

IT, Admin & Back-Office



### **Business Clients**



#### **KSA**

Jatco

**Eram Engineering** 

Abdullah Almarhoon

**Anaf Company** 

**Emdad** 













Bin-Jamal Group

Technical Architect Contracting LLC





#### **QATAR**

Hamad Medical Corporation

Unitech Contracting & Engineering Services





#### **OMAN**

Al Hassan

Genetco







## Our Expertise-industrial

Oil & Gas, Power & Mfg



Engineering & Construction



Architecture & Interior Design



**BFSI** 



Marketing, Advertising & Media



Hospitality



Pharmaceutical



Telecom



IT&ITES



Consulting



We have gained expertise across a wide range of Industries & Sectors -

Power, Energy, Mining, Oil & Gas, Production & Manufacturing - Industrial & **FMCG Products** 

- Industrial Engineering
- Mining Operations
- Factory Management
- Production Management
- Quality Assurance Quality Control
- Maintenance Engineering
- Safety Management



Engineering, Construction & Development - Residential, Commercial, Hospitality, Industrial & Infrastructure

- Civil Engineering
- **Electrical Engineering**
- Mechanical Engineering
- Electronics/Telecommunication Engineering
- Automobile Engineering
- Instrumental Engineering
- Mining Engineering



### **Our Expertise-industrial**



### Architecture & Interior Designing – Residential, Commercial, Hospitality, Industrial & Infrastructure

- Architects
- Interior Designers
- Draughtsman

#### **Banking, Financial Services & Insurance (BFSI)**

- Relationship Management& Client servicing
- Collections
- Analysts–Mergers&Acquisitions /Debt/Equity/Corporate
- Advisory/Finance/legal/IPO/Investment
- Insurance Operations
- CRM
- Fund Management
- Credit/Risk Management

## Marketing, Advertising, Events, Media & Entertainment – Print, Online & Television

Creative-

Art Director, Web Designer, Graphics Designer Copywriter

- Content Developer
- Editor
- Marketing Research
- Public Relations
- Advertising
- Event Management

#### **Hospitality / Airlines / Travel Sector**

- GM / Front Office / Lobby / Guest Relations / Housekeeping
- Chef /Restaurant/ Food & Beverage Management
- Airline Operations / Pricing / Interline SPAs
- Revenue Management / Product Development / Alliances
- Sales / Reservations / Charters
- E Commerce Vertical













### **Our Expertise-industrial**

#### Architecture & Interior Designing - Residential, Commercial, Hospitality, Industrial & Infrastructure

- Biotech / Clinical / Bio Molecular / Chemical Research
- Formulation
- Lab Technicians
- **Production Management**
- Quality Control & Quality Assurance

#### **Telecom**

- GSM / RF / Telecom Engineering
- Civil / Electrical Engineering
- Software Development
- Project Management
- Maintenance
- **Network Planning**
- Switch / Router Engineering
- Customer (Technical) Support



#### IT/ITES/BPO

- Software Development Application Programming / DBA / e-commerce /Internet Technology / Embedded Technology / ERP / CRM / System / MIS
- Quality Assurance & Testing
- Graphics / Web Designer
- IT Management
- Project Management / Operations Management
- Customer Service (Voice / NonVoice / Technical)
- Dialer Management
- Trainer- Process, Voice & Accent, etc.



#### **Corporate Consulting**

- Audit
- Analyst Financial Risk / Business Performance / Compliance / IT/ Accounting
- Credit Ratings
- Financial Advisory





## Services



#### RECRUITMENT

Recruitment across the Globe

### **STUDY**

Admissions in India & Abroad

#### **COUNSELING**

**Expert Employment** and Career Counseling

### **VISA SERVICE**

Visa Service Assistance For Different Countries Across Globe

#### **ATTESTATION**

Attestation / Translation Service to Travel Abroad.

#### **TICKETING SERVICE**

Domestic and International Ticketing B2B & B2C

